

## UNIT-V

### Game Theory

- Business Situation involves competition.
- Effective decision making is plays a vital role in such situations.

### Decision making situations:

- ① Deterministic - The problem data representing the situation are constants.
- ② Probabilistic - Do not remain constant. Vary due to chance and represent as some probability distribution.
- ③ Uncertainty 2 Data subjected to variance and it is not in the probability distribution.

### Pure Strategy:

If a player selects a Particular Strategy with a probability of 1, then that strategy is known as Pure Strategy. Ignore the remaining strategies.

### Mixed Strategy:

If a player follows more than one Strategy, then that strategy is known as mixed strategy. But the probability will be less than one.

## Maximin Principle:

The principle maximizes the minimum guaranteed gains of a player A. The minimum gains with respect to different alternatives of 'A'. The maximum of these minimum gains is known as maximin value.

## Minimax Principle:

The principle minimizes the maximum losses. with respect to different alternatives of Player B. The minimum of these maximum losses is known as minimax value.

## Saddle Point:

In a game, if the maximini value is equal to the minimax value, then the game is said to have a Saddle point. The intersecting cell corresponding to these values is known as saddle point.

If the game has a Saddle point, then each player has a pure strategy.

Example:

		Player B			Row minimum
		1	2	3	
Player A	1	20	15	22	15
	2	35	45	40	35 — Maximin
	3	18	20	25	18

Column maximum      (35)    45    40  
Minimax

$$\text{Minimax} = 35; \quad \text{Maximin} = 35$$

$$\therefore \text{Saddle Point} = (35, 35)$$

Value of the game is  $V = 35$

Game with mixed strategy: (2x2 matrix)

		B		oddments
		1	2	
A	1	a	b	$ c-d $
	2	c	d	$ a-b $

oddments       $|b-d|$      $|a-c|$

$$p_1 = \frac{|c-d|}{|a-b| + |c-d|}$$

$$p_2 = \frac{|a-b|}{|a-b| + |c-d|}$$

$$q_1 = \frac{|b-d|}{|b-d| + |a-c|}$$

$$q_2 = \frac{|a-c|}{|b-d| + |a-c|}$$

$$V = \frac{a|k-d| + c|k-b|}{|a-b| + |c-d|}$$

## Principle

Solve the following 2x2 Game

	1	2
1	6	9
2	8	4

Since  
different  
position

Solution:

	B	
A	1	6    9
	2	8    4

Row minima

(b) - Maxima

Column maxima (A)

9

The Pay off matrix has no saddle point. Therefore

go for mixed strategy.

B

	1	2	oddments
A	6	9	4 (c-d)
	8	4	3 (a-b)

oddments  
 $\frac{5}{7}$      $\frac{2}{7}$   
 $(b-d)$      $(a-c)$

$$P_1 = \frac{4}{4+3} = \frac{4}{7}$$

$$P_2 = \frac{3}{4+3} = \frac{3}{7}$$

$$q_1 = \frac{5}{5+2} = \frac{5}{7}$$

$$q_2 = \frac{2}{5+2} = \frac{2}{7}$$

$$V = \frac{6(4) + 8(3)}{3+4}$$

$$\Rightarrow V = \frac{48}{7}$$

Strategy of A is  $(\frac{4}{7}, \frac{3}{7})$

B is  $(\frac{5}{7}, \frac{2}{7})$

and  $V = \frac{48}{7}$

## Arithmetic Method: [n × n matrix]

① Solve the following  $3 \times 3$  game.

$$\begin{array}{c} \text{Player B} \\ \begin{array}{ccc} 3 & -1 & -3 \\ -3 & 3 & -1 \\ -4 & -3 & 3 \end{array} \end{array}$$

Step-①:

$$\text{Column matrix, } C = \begin{bmatrix} 3-(-3) \\ 4 \\ -6 \\ -1 \end{bmatrix} = \begin{bmatrix} 6 \\ 4 \\ -6 \end{bmatrix}$$

Step-②:

$$\text{Row matrix, } R = \begin{bmatrix} 6 & -4 & -2 \\ 1 & 6 & -4 \end{bmatrix}$$

Step-③:

$$\text{magnitude, } |C_1| = \begin{vmatrix} -6 & 4 \\ -1 & -6 \end{vmatrix} = 36 - (-4) = 40$$

$$|C_2| = \begin{vmatrix} 4 & 2 \\ -1 & -6 \end{vmatrix} = -22$$

$$|C_3| = \begin{vmatrix} 4 & 2 \\ -6 & 4 \end{vmatrix} = 28$$

$$|R_1| = \begin{vmatrix} -4 & -2 \\ 6 & -4 \end{vmatrix} = 28$$

$$|R_2| = \begin{vmatrix} 6 & -2 \\ 1 & -4 \end{vmatrix} = -22$$

$$|R_3| = \begin{vmatrix} 6 & -4 \\ 1 & 6 \end{vmatrix} = 40$$

Step ④: Augmented Payoff matrix

			B	Row addments
A	3	-1	-3	40
	-3	3	-1	22
	-4	-3	3	28
Column addments			28 22 40	90

Step-⑤: (Strategy)

$$\text{Row Player A} : \left( \frac{40}{90}, \frac{22}{90}, \frac{28}{90} \right)$$

$$: \left( \frac{4}{9}, \frac{11}{45}, \frac{14}{45} \right)$$

$$\text{Column Player B} : \left( \frac{28}{90}, \frac{22}{90}, \frac{90}{90} \right)$$

$$: \left( \frac{14}{45}, \frac{11}{45}, \frac{4}{9} \right)$$

Step-⑥: (Value)

$$V = \frac{4}{9} \times 3 + \frac{11}{45} \times -3 + \frac{14}{45} \times -4$$

$$\Rightarrow V = -\frac{29}{45}$$

$$V = \frac{14}{45} \times 3 + \frac{11}{45} \times -1 + \frac{4}{9} \times -3$$

$$\Rightarrow V = -\frac{29}{45}$$

② For the Payoff matrix given below, decide the optimum strategies for A & B.

$$\begin{matrix} & \begin{matrix} 1 & 2 \end{matrix} \\ \begin{matrix} A \\ 1 \\ 2 \end{matrix} & \begin{bmatrix} 6 & 9 \\ 8 & 4 \end{bmatrix} \end{matrix}$$

Solution:

$$c = \begin{bmatrix} -3 \\ +4 \end{bmatrix} \quad R = \begin{bmatrix} -2 \\ +5 \end{bmatrix}$$

$$|C_1| = +4 \quad |R_1| = +5$$

$$|C_2| = -3 \quad |R_2| = -2$$

		B	
		1    2	
		6    9	+4
Augmented Payoff matrix		1    2	
A		6    9	+4
2		8    4	3
B			2
			7

Strategy for B :  $\left(\frac{5}{7}, \frac{2}{7}\right)$

Strategy for A :  $\left(\frac{4}{7}, \frac{3}{7}\right)$

$$\text{Value, } V = \frac{4}{7} \times 6 + \frac{3}{7} \times 8$$

$$\Rightarrow V = \frac{48}{7}$$

$$V = \frac{5}{7} \times 6 + \frac{2}{7} \times 9$$

$$\Rightarrow V = \frac{48}{7}$$

③ Solve Game

$$A = \begin{bmatrix} I & II & III \\ 1 & 7 & 2 \\ 6 & 2 & 7 \\ 6 & 1 & 6 \end{bmatrix}$$

Solution:

$$C = \begin{bmatrix} -6 & 5 \\ 4 & -5 \\ 5 & -5 \end{bmatrix}$$

$$c_1 = \begin{vmatrix} 4 & -5 \\ 5 & -5 \end{vmatrix} = 5$$

$$c_2 = \begin{vmatrix} -6 & 5 \\ 5 & -5 \end{vmatrix} = 5$$

$$c_3 = \begin{vmatrix} -6 & 5 \\ 4 & -5 \end{vmatrix} = 10$$

$$R = \begin{bmatrix} -5 & 5 & -5 \\ 0 & 1 & 1 \end{bmatrix}$$

$$R_1 = \begin{vmatrix} 5 & -5 \\ 1 & 1 \end{vmatrix} = 10$$

$$R_2 = \begin{vmatrix} 5 & -5 \\ 0 & 1 \end{vmatrix} = -5$$

$$R_3 = \begin{vmatrix} -5 & 5 \\ 0 & 1 \end{vmatrix} = -5$$

Augmented matrix,

$$\boxed{\begin{array}{ccc|c} 1 & 7 & 2 & 5 \\ 6 & 2 & 7 & 5 \\ 6 & 1 & 6 & 10 \end{array}}$$

oddments

10 5 5

20

Optimum Strategies are:

$$\text{Player A} : \left( \frac{5}{20}, \frac{5}{20}, \frac{10}{20} \right)$$

$$\text{Player B} : \left( \frac{1}{4}, \frac{1}{4}, \frac{1}{2} \right)$$

$$\text{Player A} : \left( \frac{10}{20}, \frac{5}{20}, \frac{5}{20} \right)$$

$$\text{Player B} : \left( \frac{1}{2}, \frac{1}{4}, \frac{1}{4} \right)$$

$$\text{Value} = -\frac{1}{4} + 1 + \frac{1}{4} + 6 + \frac{1}{2} + 6$$

$$V = \frac{19}{4}$$

## Dominance Property:

In Some games, it is possible to reduce the size of the payoff matrix by eliminating the redundant rows (or columns). If a game has such redundant rows (or columns), those rows are dominated by other rows. Such property is known as dominance Property.

### Dominance Property for Rows:

- a) If all the entries in a Row(X) are greater than (or) equal to the corresponding entries of another Row(Y), then Row(Y) is dominated by Row(X). Under such situation Row(Y) is deleted.
- b) If sum of the any two rows (Row X + Row Y) is greater than (or) equal to the third row (Row Z) then Row Z is dominated by Row X + Y. Under such situation Row Z is deleted.

$$\text{Row } X \geq \text{Row } Y \Rightarrow \text{Row } Y \text{ is deleted}$$

$$\text{Row } X + \text{Row } Y \geq \text{Row } Z \Rightarrow \text{Row } Z \text{ is deleted}$$

### Dominance Property for Columns:

- Column X  $\leq$  Column Y  $\Rightarrow$  Column Y is deleted
- Column X + Column Y  $\leq$  Column Z  $\Rightarrow$  Column Z is deleted

① Solve the following  $3 \times 3$  game.

	B			
	I	II	III	
A	I	1	7	2
	II	6	2	7
	III	6	1	6

Solution:

	B				
	I	II	III	Minimum	
A	I	1	7	2	1
	II	6	2	7	(2) Maximum
	III	6	1	6	1

Maximum      (6)      7      7      Minimum

maximum  $\neq$  minimum

$\therefore$  There is no saddle point.

Check for dominance property.

Row III is dominated by Row II.  $\therefore$  Row III is removed.

	I	II	III
I	1	7	2
II	6	2	7

Column III is dominated by column I.  $\therefore$  Column III is removed.

	I	II
I	1	7
II	6	2

Column matrix,  $C = \begin{bmatrix} -6 \\ 4 \end{bmatrix}$

Row matrix,  $R = \begin{bmatrix} -5 & 5 \end{bmatrix}$

Magnitude,

$$|C_1| = 4$$

$$|R_1| = 5$$

$$|C_2| = 6$$

$$|R_2| = 5$$

Augmented Payoff matrix,

		$\pi$		4
		I	II	
A	I	1	7	6
	II	6	2	5
		5	5	10

Optimum Strategy,

$$\text{Player A : } \left( \frac{4}{10}, \frac{6}{10} \right) \Rightarrow \left( \frac{2}{5}, \frac{3}{5} \right)$$

$$\text{Player B : } \left( \frac{5}{10}, \frac{5}{10} \right) \Rightarrow \left( \frac{1}{2}, \frac{1}{2} \right)$$

Value of game,

$$V = \frac{2}{5} \times 1 + \frac{3}{5} \times 6$$

$$\Rightarrow V = 4$$